

## SOCIETE DE GESTION DE L'ENERGIE DE MANANTALI (SOGEM)

### CORRIGENDUM

#### PRE-QUALIFICATION NOTICE

**in relation to a PPP contract for the operation and resale of the excess capacity of SOGEM's Optical Fiber Cable**

1. Société de Gestion de l'Energie de Manantali «**SOGEM**», with support of the International Development Association («**IDA/AID**») of the World Bank Group, has undertaken the implementation of an open-access PPP project aimed at exploiting available fiber pairs on the Optical Ground Wire Network / Réseau du Câble de Garde à Fibre Optique («**OPGW Network / CGFO Network**»), the management, operation and maintenance of which have been awarded to SOGEM by the Organization for the Development of the Senegal River / Organisation pour la Mise en Valeur du fleuve Senegal «**OMVS**». A private wholesale operator (the «**Wholesale Operator**»), selected on the basis of an open and transparent international tender process, will enter into a public-private partnership agreement (the «**Partnership Agreement**») with SOGEM for the operation and marketing of the fiber pair capacity available on the CGFO Network across the OMVS Member States (the «**Project**»).
2. For this purpose, SOGEM has issued a pre-qualification notice (the «**Pre-Qualification Notice**») related to the pre-qualification process for Applicants interested in the Project (the «**Applicants**») on SOGEM's website, and in the following newspapers:
  - Jeune Afrique issue n° 3050 printed 23 June 2019
  - Le Lynx issue n° 1419 printed 24 June 2019
  - L'Essor issue n°18943 printed 28 June 2019
  - Le Soleil issue n° 14733 printed 9 July 2019 and
  - DG Market printed 24 June 2019
3. Interested Applicants are hereby informed that the deadline for submission of applications initially set for 26 July 2019 has now been extended to **25 September 2019 at 11a.m. (Bamako/Mali local hour)**. **The public opening of the applications will take place on 25 September 2019 at 11.30a.m. (Bamako/Mali local hour) in the SOGEM Directorate General Conference room, 3<sup>rd</sup> Floor ACI 2000 Plot N° 2501 – Bamako/Mali.**
4. Moreover, interested Applicants should note that in line with the first Pre-qualification Notice, prior to the preparation and submission of applications, a kick-off meeting was held on 18 July 2019 in Dakar. Information documents handed over to the interested Applicants who attended the meeting will be attached to the amended version of the Pre-qualification Document available in accordance with paragraph 6 below.
5. As a reminder, interested Applicants must demonstrate they meet the following technical, financial and legal qualification criteria in accordance with the pre-qualification document (the «**Pre-Qualification Document**»):

#### 5.1 Technical criteria

The Applicant, or if applying as a consortium, at least one member of the Applicant consortium (the «**Operator**»), shall demonstrate that it has the required experience and technical ability to carry out and manage the Project by submitting the following documents and meeting the following technical criteria:

- (i) Submission of references of the Applicant during the past five (5) years, within the area of activity considered, concerning design, implementation and technical and commercial operation of backbone-type optical fiber networks for the provision of open-access SDH and Ethernet bandwidth services, hosting and IP transit services, with a minimum of one (1) attested similar reference (report or certificate of service provided) within the last five (5) years;
- (ii) Submission of description of the available technical and human capabilities of the Applicant in order to ensure the operation, marketing and the continuity of service of the CGFO Network, which is the subject of the Partnership Agreement.

## 5.2 Financial criteria

The Applicant, or if applying as a consortium, all members in respect of criteria set out in (i) to (ii) below, and at least one of the members of the Applicant consortium (the «**Financial Partner**»), in respect of the criterion set out in (iii) below, shall demonstrate that it has sufficient financial resources to carry out its missions under the Project by satisfying the following financial criteria:

- (i) Submission of all turnover statements, both general and specific to services similar to those envisioned by the Partnership Agreement, dating back three (3) years (or the latest fiscal years for Group Members Applicants who have existed less than three (3) years);
- (ii) submission of all accountant-certified balance sheets and profit loss accounts, along with the related audit report, or certification by any other entity performing an audit in compliance with the practices of its country of registration, for the last three (3) fiscal years (or the latest fiscal years for Applicants or members of an Applicant consortium which have existed less than three (3) years);
- (iii) The demonstrated ability to raise internal and/or external funding at least equivalent to the amount of investments to be borne by the Partner under the Partnership Agreement, i.e. at least equal to one million five hundred thousand Euros (EUR1,500,000).

## 5.3 Legal criteria

The Applicant, or if applying as a consortium, each member of the Applicant consortium, shall provide documents and certificates demonstrating its legal capacity to participate in the tender and to carry out the Project as provided for in the Pre-Qualification Document.

6. Furthermore, SOGEM reminds those Applicants willing to pre-qualify, and having the required experience, of the availability of the Pre-Qualification Document at the Directorate General/Direction Générale in Bamako (Mali). The Pre-Qualification Document will be handed over physically or electronically, as preferred by the Applicant, against the payment of a non-refundable lump-sum fee of 200,000 CFA or 300 Euros or the equivalent of 200,000 CFA in any other freely convertible currency, by the interested Applicants. Payments shall be made by direct deposit to bank account N°: **026703016628** - Bank: BDM – under the name of Société de Gestion de l’Energie de Manantali (**SOGEM**) – Bank Code: **ML016** – Sort Code: **01201** – RIB: **24**, or by cash payment at SOGEM’s financial services for which receipts will be issued.
7. Applicants are also reminded that request for disclosure of the Pre-Qualification Document may be done by writing to the Director General of SOGEM at the address indicated in paragraph 11.1 below. Applicants needing clarifications regarding the Pre-Qualification Document or the Project, after the publication of the Pre-Qualification Notice, must submit these questions in writing to

SOGEM by post or by email, to the addresses provided in paragraph 11.1 below, and in accordance with the Pre-Qualification Document.

8. Only those Applicants having acquired the Pre-qualification Document will have access to the Data room where other relevant Project information will be made available.
9. Applicants having received a Pre-Qualification Document are invited to submit their duly completed and signed application (the «**Application**»), in accordance with the provisions of the Pre-Qualification Document, at latest by the date and time indicated in point 3 above, under seal, clearly mentioning «**PROJET RESEAU CGFO SOGEM**» as well as the name and address of the Applicant, in accordance with the requirements of the Pre-Qualification Document. The Application must be delivered by hand, against signature or addressed to SOGEM at the address listed in paragraph 11.2 below (only address authorized for the Applications). Late Applications (submitted after the deadline) will not be accepted and will be returned unopened. Electronic Applications will not be allowed.
10. Applicants deemed pre-qualified, after the evaluation of the Applications by the Ad Hoc Commission, will be invited to participate in the bidding stage of the Project.
11. The authorized addresses are:

11.1 For requests for disclosure of the Pre-Qualification Document and requests for clarification:

Monsieur le Directeur Général de la SOGEM  
ACI 2000 Parcelle N° 2501, 3ème étage  
BP E-4015 – Bamako – République du Mali  
Tel.: 00 223 75 99 98 98 / 00 223 72 41 43 69;  
Email : [spdg@sogem-omvs.org](mailto:spdg@sogem-omvs.org) with mandatory copy to  
[baye.faye@sogem-omvs.org](mailto:baye.faye@sogem-omvs.org), [seydou.sidibe@sogem-omvs.org](mailto:seydou.sidibe@sogem-omvs.org) and  
[AO-SOGEM@gide.com](mailto:AO-SOGEM@gide.com)

11.2. For Applications only (only authorized address):

To the attention of :  
Monsieur le Directeur Général de la SOGEM/Secrétariat de la Direction Générale de la  
SOGEM, 3ème étage, ACI 2000 Parcelle N° 250, BP E-4015 – Bamako – République du Mali

11.3. For the opening of Applications only:

SOGEM Directorate General Conference room, 3ème étage, ACI 2000 Parcelle N° 2501, BP  
E-4015 – Bamako – République du Mali

**Bamako, August 06<sup>th</sup>, 2019**

**The Director General of SOGEM**

**Tamsir NDIAYE**